



January 23, 2018

Draganfly Innovations Inc.
2108 St. George Avenue
Saskatoon, SK S7M 0K7

Dear Andrew,

As part of the Natural Resources Applied Research team at Saskatchewan Polytechnic, I would like to express the highest recommendation for partnerships with Draganfly Innovations Inc. and their product suite. I first became aware of Draganfly's stature as a leader in UAV technology while attending the Commercial UAV Expo in Las Vegas. Draganfly caught my eye because of their significant profile and intuitive UAV design. I was also intrigued by the idea of obtaining a UAV that was manufactured locally while remaining competitive in terms of cost, capabilities, and software with the rest of the world. It was quickly apparent that the Draganfly Commander would be an invaluable addition to our Applied Research UAV roster.

Our discussions around partnership opportunities between Saskatchewan Polytechnic and Draganfly Innovations Inc. were initiated in the winter of 2016. These conversations led to successful funding applications through the Natural Sciences and Engineering Research Council (NSERC) for investigating the use of unmanned aerial vehicles (UAVs) for conservation-related crime scene investigations. This project led to the development of a UAV workflow for conservation-related crime scene processing that contributed to the first North American-based UAV assisted conviction of a wildlife poaching incident.

From our initial introductions to present day, Draganfly Innovations has maintained a responsive and professional approach to our research needs. Our Draganfly Commander has completed 330 minutes of data collection. During this time, any issues encountered were addressed quickly, and often with in-field assistance. The flight training offered by Draganfly Innovations was exceptional with just the right amount of attention directed at flight controls and aerodynamics including important aspects of maintenance and safety. Software updates have always been readily available and the team at Draganfly make an effort to walk us through changes and new features. Your customized software, Draganfly Surveyor, makes it possible to plan detailed missions by virtue of an intuitive interface. We have utilized thermal and RGB sensors on the Commander and gathered imagery in a variety of environments from grasslands to coniferous stands demonstrating the versatility of your systems.

In closing, the staff at Draganfly Innovations have been exceptionally knowledgeable and their commitment to their product is evident. Partnering with Draganfly Innovation Inc. has enabled us the opportunity to complete projects that may forever alter the manner in which crime scenes are processed. Throughout this partnership, Draganfly has proved to be an invaluable resource to our research team.

Sincerely,

- *David*

D. Halstead MSc, Senior Researcher, NRT Programs, Saskatchewan Polytechnic.